

South Shore REALTORS® INVITES YOU TO JOIN OUR YOUNG PROFESSIONALS NETWORK



SHARE EVERYTHING – DISCOVER NEW IDEAS GROW TOGETHER

NO AGE REQUIREMENTS OR RESTRICTIONS - NO ADDITIONAL COST

The Mission:

YPN helps young and new real estate professionals excel in their careers by giving them the tools and encouragement to become involved in four core areas:

- **REALTOR® associations.** Attend REALTOR® conferences and pursue leadership roles with their local, state, and national associations.
- **Real estate industry.** Take an active role in policy discussions and advocacy issues; be informed about the latest industry news and trends.
- **Peers.** Network and learn from one another by attending events, participating in online communication, and seeking out mentoring opportunities.
- **Community.** Become exceptional members of their community by demonstrating a high level of REALTOR® professionalism and volunteering for causes they feel passionate about.

Key Benefits: Why should REALTOR® and Affiliate members participate?

- **New generation of leaders.** Cultivate the next generation of our REALTOR® association's leaders.
- **Represent all members.** Ensure our association's industry interests are well- represented among all age groups and experience levels.
- **Tap new ideas and fresh perspectives.** The real estate industry continues to evolve. Younger generations can offer unique perspectives to meet the changing demand in the business.
- **Invitations to NAR-sponsored YPN events.** YPN events are a fun way for members to meet other real estate professionals from around the country, build a referral network, and learn about new and free resources from the NATIONAL ASSOCIATION OF REALTORS®.
- **Have your own sounding board.** Young professionals have unique challenges in real estate—and they also face challenges shared by all practitioners. By belonging to a network of peers who face similar issues, they can bounce ideas off of one another and provide support to each other.

