

South Shore REALTORS®

- 1.5%

+ 4.3%

- 11.7%

Year-Over-Year
Change in
Closed Sales
All Properties

Year-Over-Year
Change in
Median Sales Price
All Properties

Year-Over-Year
Change in
Inventory of Homes
All Properties

Single-Family Properties

	October			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	525	515	- 1.9%	5,419	5,405	- 0.3%
Closed Sales	536	523	- 2.4%	5,157	5,099	- 1.1%
Median Sales Price*	\$422,950	\$430,000	+ 1.7%	\$412,450	\$435,000	+ 5.5%
Inventory of Homes for Sale	1,631	1,444	- 11.5%	--	--	--
Months Supply of Inventory	3.2	2.9	- 9.8%	--	--	--
Cumulative Days on Market Until Sale	59	56	- 4.1%	62	55	- 12.4%
Percent of Original List Price Received*	97.0%	97.0%	- 0.0%	97.7%	98.0%	+ 0.3%
New Listings	668	694	+ 3.9%	7,271	7,277	+ 0.1%

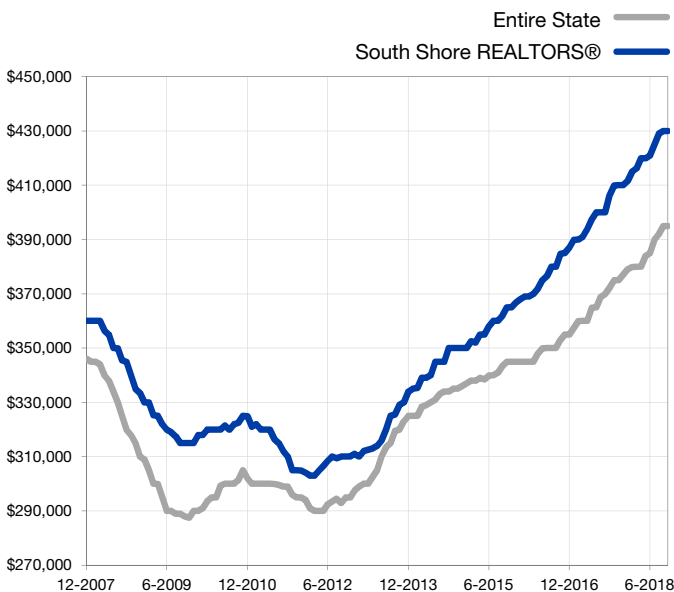
Condominium Properties

	October			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	198	165	- 16.7%	1,758	1,750	- 0.5%
Closed Sales	175	177	+ 1.1%	1,636	1,608	- 1.7%
Median Sales Price*	\$310,000	\$329,000	+ 6.1%	\$309,900	\$330,000	+ 6.5%
Inventory of Homes for Sale	456	399	- 12.5%	--	--	--
Months Supply of Inventory	2.9	2.5	- 11.9%	--	--	--
Cumulative Days on Market Until Sale	61	50	- 17.1%	63	53	- 16.1%
Percent of Original List Price Received*	97.9%	98.4%	+ 0.5%	98.7%	99.5%	+ 0.9%
New Listings	240	204	- 15.0%	2,192	2,227	+ 1.6%

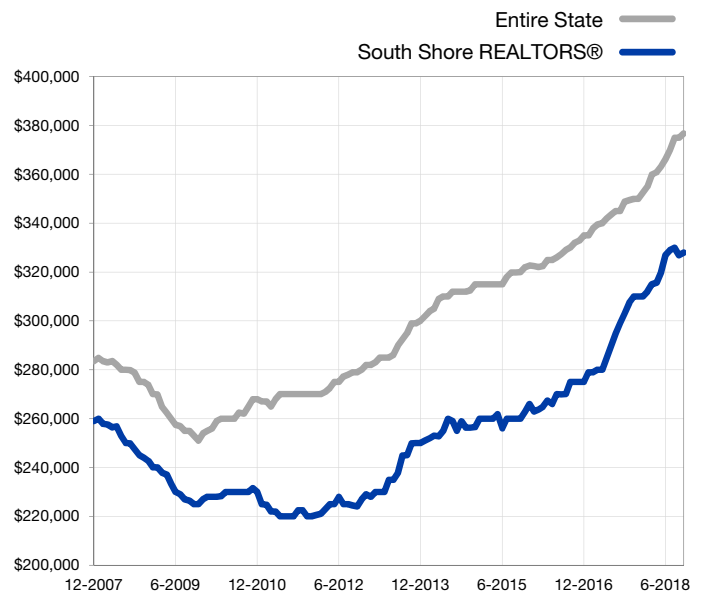
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price BASED ON A ROLLING 12-MONTH AVERAGE

Single-Family Properties



Condominium Properties



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.