

**SOUTH SHORE REALTORS®  
BOARD OF DIRECTORS MEETING  
THURSDAY, JANUARY 17, 2019**

**MINUTES**

**Chairperson:** Christine Silva, President  
**Staff Liaison:** Rachel Tristano, CEO  
**Officers:** Mary D’Ambra, Pres-Elect, Janet Murray, Vice President,  
Jonathan Keener, Treasurer, Jeffrey DeMoura, Secretary,  
Stephen Damon, Immediate Past President  
**Directors:** Joseph Costantino, Michelle Cox, George Jamieson,  
Jennifer Jule, Peter Keane, Jr., Maureen Mansfield, Derek  
McCarthy and Patricia Pierce

Following are the minutes of the South Shore Realtors® Board of Directors Meeting held Thursday, January 17, 2019, at South Shore Realtors®, 48 Schoosett Street, Pembroke, MA.

**CALL TO ORDER:**

The meeting was called to order at 9:55 am by President Silva following a presentation on Robert’s Rules by Peter Ruffini.

**TREASURER’S REPORT:**

The 2018 year end Financials were accepted.

**ACTION MOTION:**

It was **MOVED, SECONDED** and **APPROVED** to increase the budget for the “building refresh” from ten thousand to twenty-five thousand dollars.

**ACTION MOTION:**

It was **MOVED, SECONDED** and **APPROVED** to present a revised letter of interest basing the offer price on an appraisal from a Certified Commercial Appraiser.

**CONSENT AGENDA/APPROVAL OF MINUTES:**

- The minutes of the Board of Directors’ meeting held November 15, 2018, were approved.
- CEO Tristano presented a report on the current membership of the Association, which totaled 3,014 Members (2,601 Realtor® Members and 281 Affiliate Memberships, including both individual and corporate affiliates). Realtor® membership is down due to the ongoing suspension of approx.175 members (not in compliance with the Code of Ethics deadline of 12/31/18).

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**PRESIDENT’S REPORT:**

Government Affairs Task Force Chair DeMoura, gave an RPAC & Government Affairs Update. President Silva discussed doing office visits for our members. The proposals being collected for the painting and flooring for Association headquarters were briefly discussed.

**REPORT OF THE CEO:**

CEO Tristano distributed the 2018 Board Survey Evaluation for discussion. The Officers and Directors also discussed the success of the annual Leadership Training with Adorna Carroll. The Online Community Platform contract has been extended four months due to delays from Higher Logic on the project.

**NEW BUSINESS:**

- 2019 Leadership Agreements were signed and submitted.
- A onetime service recognition was proposed for the Government Affairs/RPAC Task Force Chair.
- Workgroup Members for the upcoming March Governance Restructure were identified/recommended.
- The Association’s vision statement will be addressed at the March Board Meeting.

**ACTION MOTION:**

It was **MOVED, SECONDED** and **APPROVED** to recognize the ongoing work of the Government Affairs Chairperson (for the achievement of the Association’s first Triple Crown Award) by designating funds for travel to the 2019 Midyear Legislative Meetings in DC, at a cost not to exceed seventeen hundred dollars (\$1,700.00).

**OLD BUSINESS:**

- An update was given on the Greater Fall River/South Shore Association merge.
- Board Members gave feedback on merging the Installation/Gala with the Awards Ceremony.
- It was decided, by consensus, the Community Service Task Force will choose one charity to fundraise for and the Board of Directors will choose the second, with proceeds to be split among both charities. The Board identified Habitat for Humanity as the Board charity choice in 2019.

**ADJOURNMENT:**

There being no further business, the meeting was adjourned at 11:38 am.

**Guest List**

No guests were present