



New Agent Training Program – Wednesday, November 18, 2020

Virtual Training Agenda

9:15 AM-9:30 AM	Log into zoom meeting and sign in
9:30 AM-9:45 AM	Welcome & Overview of South Shore Realtors [®] – Rachel Tristano, CEO
9:45 AM-10:35 AM	What is a REALTOR [®] - Kimberly Allard & Sponsor Presentation by ReNoveo
10:35 AM-11:10 AM	REALTOR [®] Property Resource - Kimberly Allard & Sponsor Presentation by Bearingstar Insurance
11:10 AM-11:45 AM	REALTOR [®] Political Action Committee – Kimberly Allard & Sponsor Presentation by Gannett
11:45 AM-12:15 PM	Meet your 2020 President, Mary D’Ambra & Sponsor Presentations by Rockland Trust, Imperial Inspection Services, Inc., MassHousing, Tiger Home Inspection and Lieberman Law Office PC
12:15 PM-1:00 PM	Lunch Break
12:45 PM-1:00 PM	Log into zoom meeting for Code of Ethics and sign in
1:00 PM-3:30 PM	REALTOR [®] Code of Ethics/Pledge and Quiz– Kimberly Allard & Davenport Croker, JR.