

Local Market Update – November 2018

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Duxbury

Single-Family Properties

Key Metrics	November			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	5	9	+ 80.0%	199	206	+ 3.5%
Closed Sales	18	23	+ 27.8%	203	198	- 2.5%
Median Sales Price*	\$587,500	\$620,000	+ 5.5%	\$665,000	\$676,000	+ 1.7%
Inventory of Homes for Sale	62	51	- 17.7%	--	--	--
Months Supply of Inventory	3.5	2.9	- 17.1%	--	--	--
Cumulative Days on Market Until Sale	118	91	- 22.9%	82	71	- 13.4%
Percent of Original List Price Received*	91.7%	94.5%	+ 3.1%	96.2%	96.2%	0.0%
New Listings	8	8	0.0%	288	294	+ 2.1%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

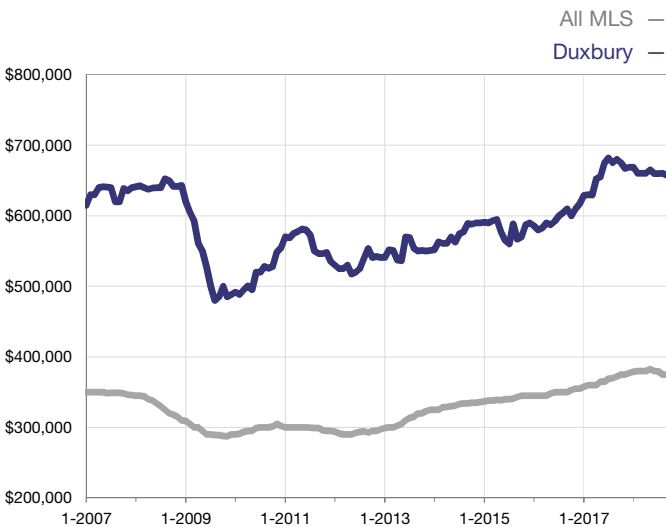
Condominium Properties

Key Metrics	November			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	3	0	- 100.0%	25	23	- 8.0%
Closed Sales	2	1	- 50.0%	22	27	+ 22.7%
Median Sales Price*	\$444,950	\$230,000	- 48.3%	\$405,000	\$422,500	+ 4.3%
Inventory of Homes for Sale	7	14	+ 100.0%	--	--	--
Months Supply of Inventory	2.7	5.0	+ 85.2%	--	--	--
Cumulative Days on Market Until Sale	16	39	+ 143.8%	64	67	+ 4.7%
Percent of Original List Price Received*	99.0%	79.3%	- 19.9%	95.0%	96.4%	+ 1.5%
New Listings	4	2	- 50.0%	34	43	+ 26.5%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – November 2018

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East Bridgewater

Single-Family Properties

Key Metrics	November			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	13	10	- 23.1%	145	141	- 2.8%
Closed Sales	14	13	- 7.1%	140	138	- 1.4%
Median Sales Price*	\$344,900	\$282,000	- 18.2%	\$345,000	\$372,500	+ 8.0%
Inventory of Homes for Sale	33	29	- 12.1%	--	--	--
Months Supply of Inventory	2.6	2.2	- 15.4%	--	--	--
Cumulative Days on Market Until Sale	44	56	+ 27.3%	50	54	+ 8.0%
Percent of Original List Price Received*	96.4%	91.9%	- 4.7%	98.6%	97.8%	- 0.8%
New Listings	13	12	- 7.7%	186	186	0.0%

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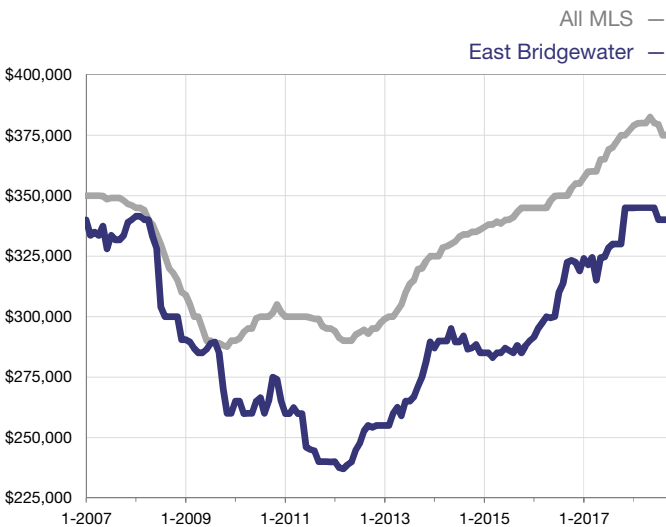
Condominium Properties

Key Metrics	November			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	1	5	+ 400.0%	27	31	+ 14.8%
Closed Sales	4	0	- 100.0%	25	29	+ 16.0%
Median Sales Price*	\$250,500	\$0	- 100.0%	\$225,000	\$220,000	- 2.2%
Inventory of Homes for Sale	7	10	+ 42.9%	--	--	--
Months Supply of Inventory	2.6	3.2	+ 23.1%	--	--	--
Cumulative Days on Market Until Sale	40	0	- 100.0%	37	52	+ 40.5%
Percent of Original List Price Received*	98.5%	0.0%	- 100.0%	98.5%	99.5%	+ 1.0%
New Listings	4	8	+ 100.0%	33	42	+ 27.3%

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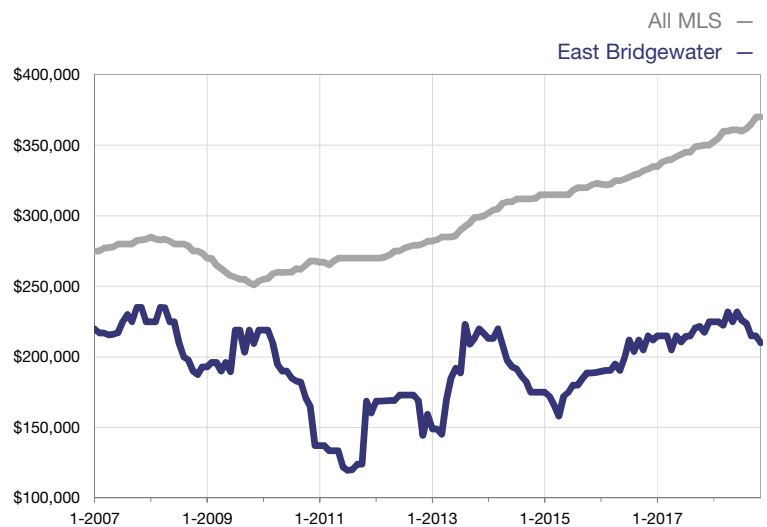
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Halifax

Single-Family Properties

Key Metrics	November			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	4	5	+ 25.0%	81	93	+ 14.8%
Closed Sales	12	10	- 16.7%	83	84	+ 1.2%
Median Sales Price*	\$367,500	\$375,950	+ 2.3%	\$329,900	\$349,900	+ 6.1%
Inventory of Homes for Sale	17	22	+ 29.4%	--	--	--
Months Supply of Inventory	2.3	3.0	+ 30.4%	--	--	--
Cumulative Days on Market Until Sale	44	57	+ 29.5%	48	42	- 12.5%
Percent of Original List Price Received*	102.7%	96.7%	- 5.8%	97.7%	97.8%	+ 0.1%
New Listings	4	11	+ 175.0%	99	122	+ 23.2%

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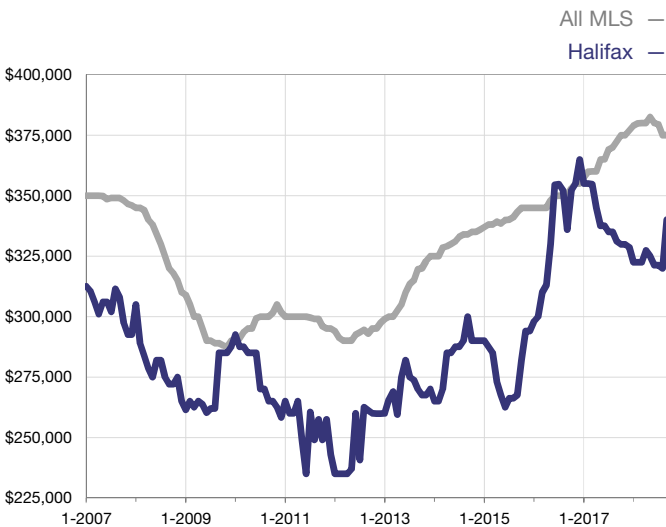
Condominium Properties

Key Metrics	November			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	2	4	+ 100.0%	27	26	- 3.7%
Closed Sales	2	5	+ 150.0%	21	23	+ 9.5%
Median Sales Price*	\$224,000	\$223,000	- 0.4%	\$215,000	\$225,000	+ 4.7%
Inventory of Homes for Sale	2	2	0.0%	--	--	--
Months Supply of Inventory	0.8	0.8	0.0%	--	--	--
Cumulative Days on Market Until Sale	24	66	+ 175.0%	50	33	- 34.0%
Percent of Original List Price Received*	99.8%	94.7%	- 5.1%	99.7%	98.9%	- 0.8%
New Listings	3	2	- 33.3%	26	33	+ 26.9%

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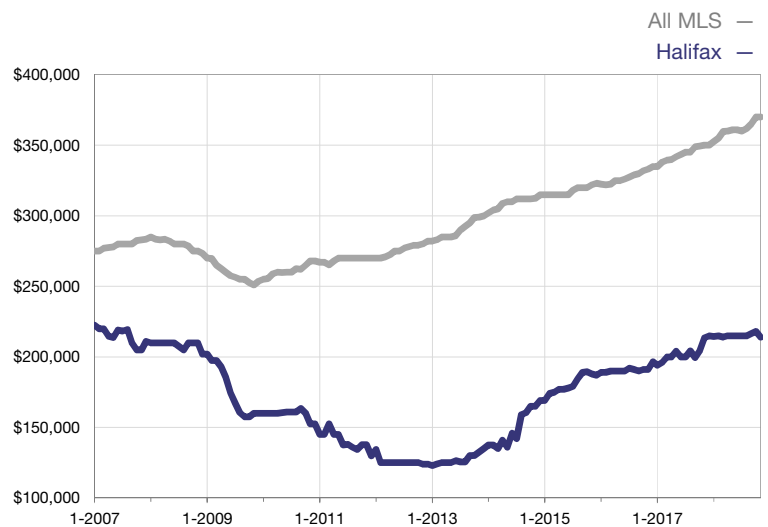
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – November 2018

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Hanover

Single-Family Properties

Key Metrics	November			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	11	9	- 18.2%	195	140	- 28.2%
Closed Sales	16	14	- 12.5%	185	147	- 20.5%
Median Sales Price*	\$532,000	\$556,500	+ 4.6%	\$497,000	\$559,900	+ 12.7%
Inventory of Homes for Sale	40	26	- 35.0%	--	--	--
Months Supply of Inventory	2.4	1.9	- 20.8%	--	--	--
Cumulative Days on Market Until Sale	71	147	+ 107.0%	74	65	- 12.2%
Percent of Original List Price Received*	95.0%	96.6%	+ 1.7%	96.6%	97.6%	+ 1.0%
New Listings	12	10	- 16.7%	241	193	- 19.9%

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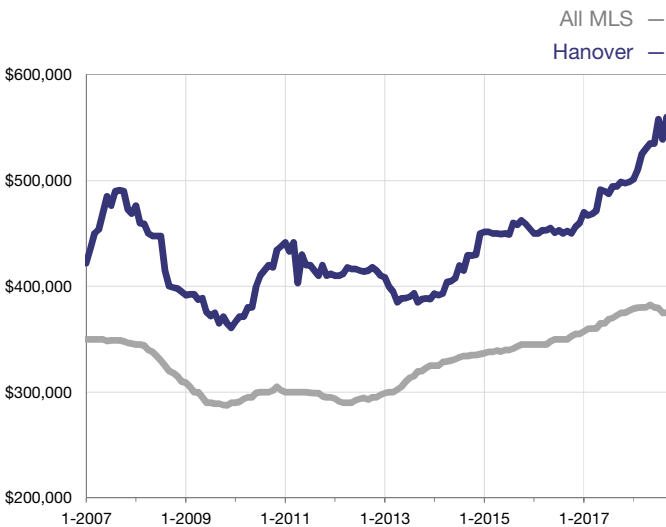
Condominium Properties

Key Metrics	November			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	1	0	- 100.0%	32	21	- 34.4%
Closed Sales	0	1	--	27	19	- 29.6%
Median Sales Price*	\$0	\$549,000	--	\$454,900	\$606,765	+ 33.4%
Inventory of Homes for Sale	3	10	+ 233.3%	--	--	--
Months Supply of Inventory	1.0	4.5	+ 350.0%	--	--	--
Cumulative Days on Market Until Sale	0	15	--	116	106	- 8.6%
Percent of Original List Price Received*	0.0%	100.0%	--	99.8%	101.2%	+ 1.4%
New Listings	0	1	--	43	41	- 4.7%

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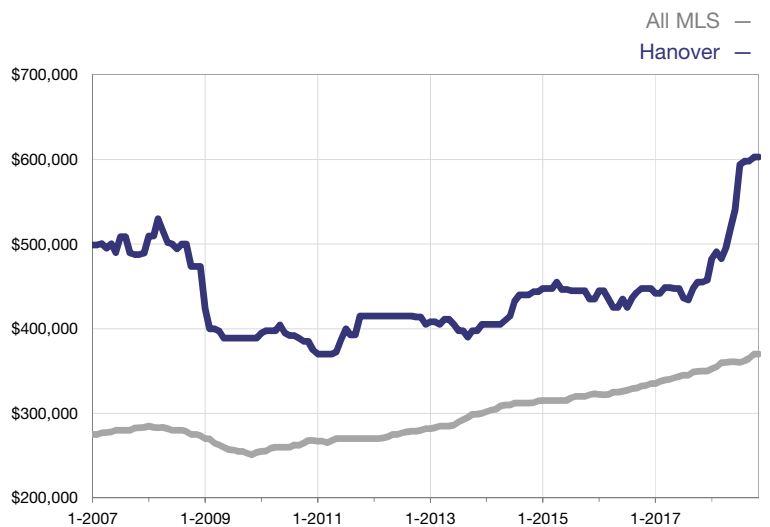
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – November 2018

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Hanson

Single-Family Properties

Key Metrics	November			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	9	8	- 11.1%	118	112	- 5.1%
Closed Sales	15	7	- 53.3%	119	104	- 12.6%
Median Sales Price*	\$380,000	\$336,000	- 11.6%	\$355,000	\$373,000	+ 5.1%
Inventory of Homes for Sale	20	15	- 25.0%	--	--	--
Months Supply of Inventory	1.8	1.6	- 11.1%	--	--	--
Cumulative Days on Market Until Sale	63	58	- 7.9%	50	50	0.0%
Percent of Original List Price Received*	95.5%	94.9%	- 0.6%	98.6%	97.7%	- 0.9%
New Listings	10	11	+ 10.0%	141	131	- 7.1%

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Condominium Properties

Key Metrics	November			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	4	2	- 50.0%	45	23	- 48.9%
Closed Sales	8	0	- 100.0%	41	26	- 36.6%
Median Sales Price*	\$362,950	\$0	- 100.0%	\$348,900	\$359,950	+ 3.2%
Inventory of Homes for Sale	13	6	- 53.8%	--	--	--
Months Supply of Inventory	3.5	1.8	- 48.6%	--	--	--
Cumulative Days on Market Until Sale	50	0	- 100.0%	82	112	+ 36.6%
Percent of Original List Price Received*	100.8%	0.0%	- 100.0%	100.3%	100.7%	+ 0.4%
New Listings	1	2	+ 100.0%	50	25	- 50.0%

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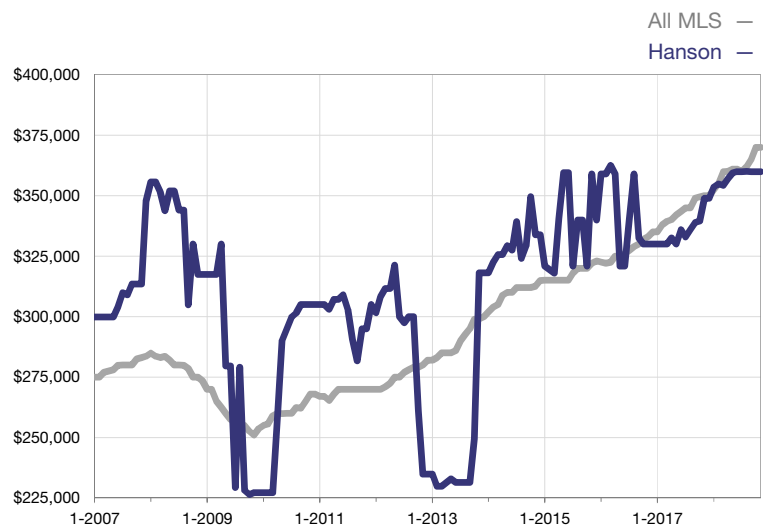
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – November 2018

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Hingham

Single-Family Properties

Key Metrics	November			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	22	18	- 18.2%	236	274	+ 16.1%
Closed Sales	17	18	+ 5.9%	227	267	+ 17.6%
Median Sales Price*	\$730,000	\$858,250	+ 17.6%	\$799,000	\$820,000	+ 2.6%
Inventory of Homes for Sale	74	75	+ 1.4%	--	--	--
Months Supply of Inventory	3.5	3.2	- 8.6%	--	--	--
Cumulative Days on Market Until Sale	91	92	+ 1.1%	66	68	+ 3.0%
Percent of Original List Price Received*	93.1%	89.8%	- 3.5%	94.7%	95.0%	+ 0.3%
New Listings	11	22	+ 100.0%	357	399	+ 11.8%

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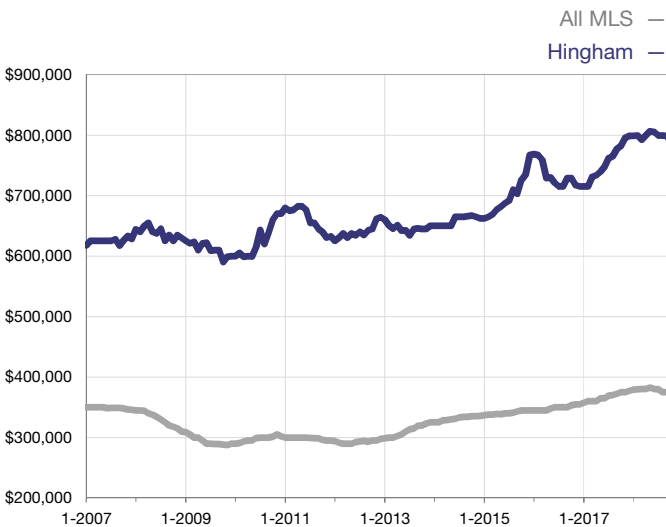
Condominium Properties

Key Metrics	November			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	12	6	- 50.0%	93	63	- 32.3%
Closed Sales	6	8	+ 33.3%	72	43	- 40.3%
Median Sales Price*	\$552,000	\$307,950	- 44.2%	\$469,250	\$400,000	- 14.8%
Inventory of Homes for Sale	11	28	+ 154.5%	--	--	--
Months Supply of Inventory	1.7	6.7	+ 294.1%	--	--	--
Cumulative Days on Market Until Sale	49	30	- 38.8%	63	45	- 28.6%
Percent of Original List Price Received*	96.9%	98.8%	+ 2.0%	95.8%	97.7%	+ 2.0%
New Listings	11	7	- 36.4%	104	105	+ 1.0%

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Median Sales Price – Single-Family Properties

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Median Sales Price – Condominium Properties

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Local Market Update – November 2018

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Holbrook

Single-Family Properties

Key Metrics	November			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	16	14	- 12.5%	143	147	+ 2.8%
Closed Sales	21	13	- 38.1%	140	139	- 0.7%
Median Sales Price*	\$324,000	\$339,000	+ 4.6%	\$315,500	\$339,500	+ 7.6%
Inventory of Homes for Sale	26	28	+ 7.7%	--	--	--
Months Supply of Inventory	2.0	2.2	+ 10.0%	--	--	--
Cumulative Days on Market Until Sale	39	55	+ 41.0%	40	37	- 7.5%
Percent of Original List Price Received*	96.5%	96.3%	- 0.2%	98.8%	100.4%	+ 1.6%
New Listings	12	12	0.0%	176	192	+ 9.1%

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Condominium Properties

Key Metrics	November			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	0	1	--	6	2	- 66.7%
Closed Sales	0	0	--	5	1	- 80.0%
Median Sales Price*	\$0	\$0	--	\$205,000	\$204,000	- 0.5%
Inventory of Homes for Sale	0	1	--	--	--	--
Months Supply of Inventory	0.0	1.0	--	--	--	--
Cumulative Days on Market Until Sale	0	0	--	20	45	+ 125.0%
Percent of Original List Price Received*	0.0%	0.0%	--	101.4%	97.2%	- 4.1%
New Listings	0	1	--	6	3	- 50.0%

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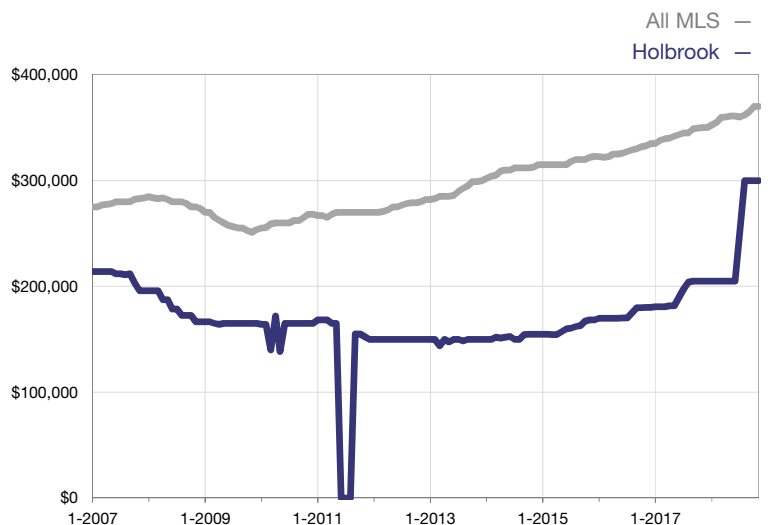
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – November 2018

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Hull

Single-Family Properties

Key Metrics	November			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	6	10	+ 66.7%	119	136	+ 14.3%
Closed Sales	10	7	- 30.0%	117	124	+ 6.0%
Median Sales Price*	\$525,000	\$513,500	- 2.2%	\$420,500	\$415,750	- 1.1%
Inventory of Homes for Sale	32	49	+ 53.1%	--	--	--
Months Supply of Inventory	3.0	4.5	+ 50.0%	--	--	--
Cumulative Days on Market Until Sale	71	138	+ 94.4%	64	61	- 4.7%
Percent of Original List Price Received*	95.5%	91.4%	- 4.3%	95.9%	94.2%	- 1.8%
New Listings	6	11	+ 83.3%	185	237	+ 28.1%

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Condominium Properties

Key Metrics	November			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	3	5	+ 66.7%	48	65	+ 35.4%
Closed Sales	5	3	- 40.0%	48	65	+ 35.4%
Median Sales Price*	\$299,900	\$354,900	+ 18.3%	\$332,600	\$350,000	+ 5.2%
Inventory of Homes for Sale	24	24	0.0%	--	--	--
Months Supply of Inventory	5.8	4.2	- 27.6%	--	--	--
Cumulative Days on Market Until Sale	88	72	- 18.2%	81	68	- 16.0%
Percent of Original List Price Received*	95.5%	90.2%	- 5.5%	94.2%	96.2%	+ 2.1%
New Listings	8	7	- 12.5%	87	101	+ 16.1%

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Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – November 2018

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Kingston

Single-Family Properties

Key Metrics	November			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	17	13	- 23.5%	184	168	- 8.7%
Closed Sales	17	22	+ 29.4%	176	165	- 6.3%
Median Sales Price*	\$454,990	\$404,500	- 11.1%	\$460,000	\$425,000	- 7.6%
Inventory of Homes for Sale	41	39	- 4.9%	--	--	--
Months Supply of Inventory	2.5	2.6	+ 4.0%	--	--	--
Cumulative Days on Market Until Sale	93	79	- 15.1%	90	68	- 24.4%
Percent of Original List Price Received*	96.0%	94.7%	- 1.4%	97.7%	96.0%	- 1.7%
New Listings	9	11	+ 22.2%	232	225	- 3.0%

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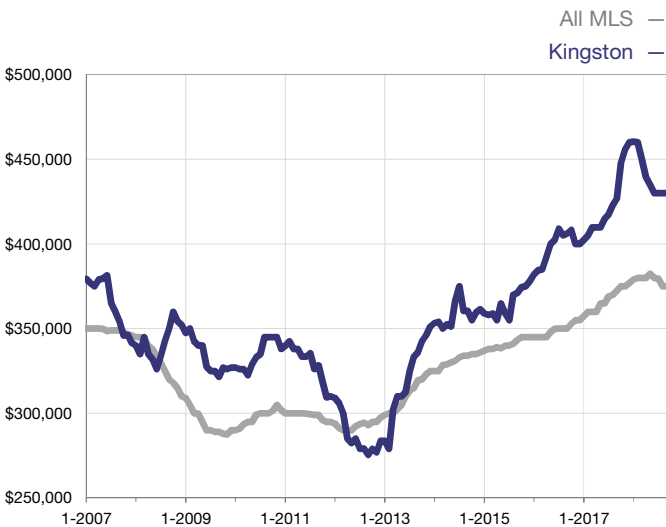
Condominium Properties

Key Metrics	November			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	1	1	0.0%	13	8	- 38.5%
Closed Sales	2	2	0.0%	10	7	- 30.0%
Median Sales Price*	\$334,000	\$350,000	+ 4.8%	\$310,000	\$236,000	- 23.9%
Inventory of Homes for Sale	1	2	+ 100.0%	--	--	--
Months Supply of Inventory	0.8	1.6	+ 100.0%	--	--	--
Cumulative Days on Market Until Sale	21	43	+ 104.8%	36	33	- 8.3%
Percent of Original List Price Received*	100.7%	98.5%	- 2.2%	98.4%	98.4%	0.0%
New Listings	0	1	--	13	12	- 7.7%

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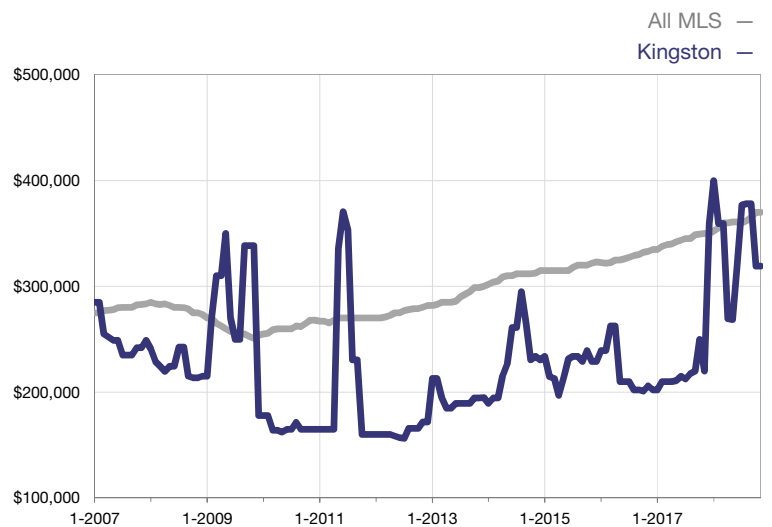
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

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Local Market Update – November 2018

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Marshfield

Single-Family Properties

Key Metrics	November			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	16	22	+ 37.5%	278	302	+ 8.6%
Closed Sales	24	26	+ 8.3%	275	278	+ 1.1%
Median Sales Price*	\$452,500	\$463,500	+ 2.4%	\$470,000	\$450,100	- 4.2%
Inventory of Homes for Sale	82	81	- 1.2%	--	--	--
Months Supply of Inventory	3.2	3.2	0.0%	--	--	--
Cumulative Days on Market Until Sale	73	88	+ 20.5%	70	61	- 12.9%
Percent of Original List Price Received*	92.5%	93.0%	+ 0.5%	96.7%	96.1%	- 0.6%
New Listings	17	23	+ 35.3%	404	446	+ 10.4%

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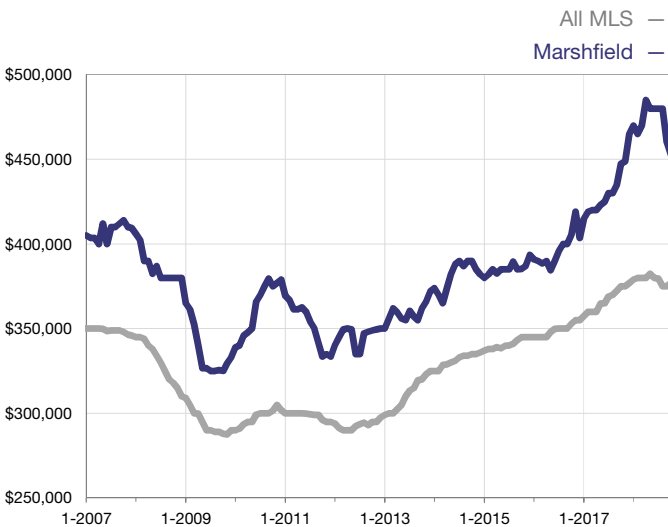
Condominium Properties

Key Metrics	November			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	1	0	- 100.0%	41	52	+ 26.8%
Closed Sales	2	4	+ 100.0%	39	56	+ 43.6%
Median Sales Price*	\$198,500	\$171,450	- 13.6%	\$161,900	\$171,950	+ 6.2%
Inventory of Homes for Sale	23	10	- 56.5%	--	--	--
Months Supply of Inventory	6.7	2.1	- 68.7%	--	--	--
Cumulative Days on Market Until Sale	23	24	+ 4.3%	38	44	+ 15.8%
Percent of Original List Price Received*	92.5%	97.8%	+ 5.7%	98.7%	97.2%	- 1.5%
New Listings	1	3	+ 200.0%	70	66	- 5.7%

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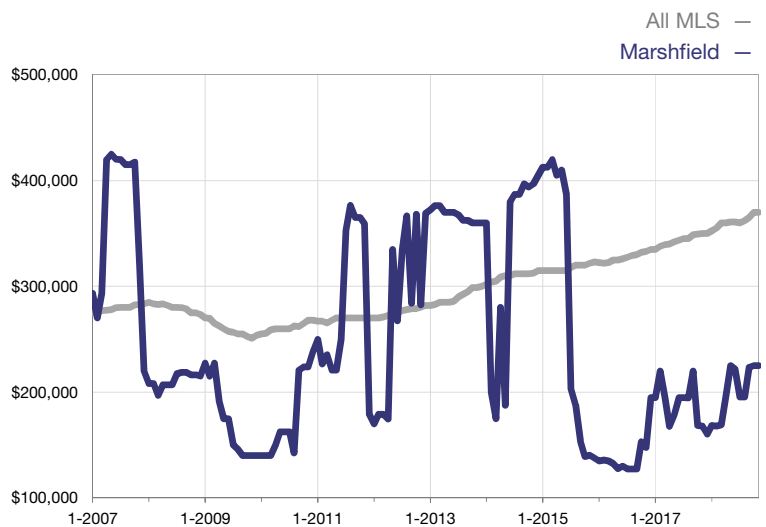
Median Sales Price – Single-Family Properties

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Norwell

Single-Family Properties

Key Metrics	November			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	8	10	+ 25.0%	130	161	+ 23.8%
Closed Sales	7	14	+ 100.0%	138	154	+ 11.6%
Median Sales Price*	\$552,500	\$750,000	+ 35.7%	\$675,000	\$644,500	- 4.5%
Inventory of Homes for Sale	58	57	- 1.7%	--	--	--
Months Supply of Inventory	4.5	4.3	- 4.4%	--	--	--
Cumulative Days on Market Until Sale	89	81	- 9.0%	83	74	- 10.8%
Percent of Original List Price Received*	97.3%	100.7%	+ 3.5%	96.8%	96.7%	- 0.1%
New Listings	11	18	+ 63.6%	206	272	+ 32.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

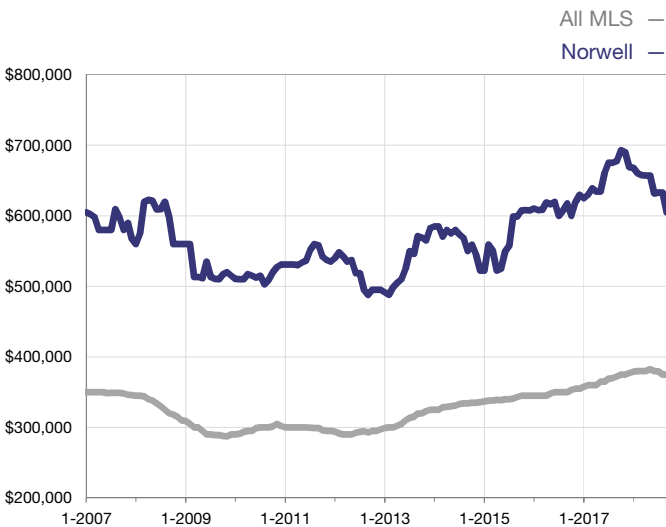
Condominium Properties

Key Metrics	November			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	1	1	0.0%	12	17	+ 41.7%
Closed Sales	2	2	0.0%	11	17	+ 54.5%
Median Sales Price*	\$506,000	\$686,420	+ 35.7%	\$549,000	\$642,000	+ 16.9%
Inventory of Homes for Sale	12	6	- 50.0%	--	--	--
Months Supply of Inventory	8.7	3.0	- 65.5%	--	--	--
Cumulative Days on Market Until Sale	101	359	+ 255.4%	157	235	+ 49.7%
Percent of Original List Price Received*	100.2%	101.8%	+ 1.6%	98.9%	98.8%	- 0.1%
New Listings	1	0	- 100.0%	17	17	0.0%

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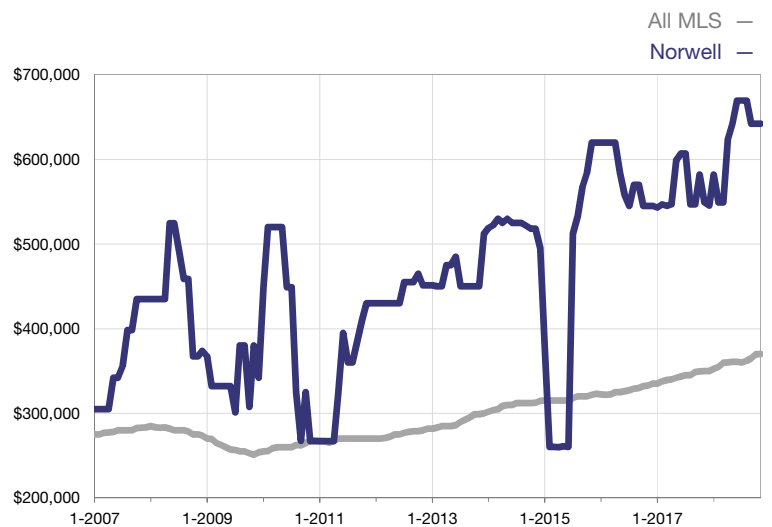
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – November 2018

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Pembroke

Single-Family Properties

Key Metrics	November			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	17	8	- 52.9%	210	213	+ 1.4%
Closed Sales	19	15	- 21.1%	208	216	+ 3.8%
Median Sales Price*	\$350,000	\$422,000	+ 20.6%	\$373,500	\$397,750	+ 6.5%
Inventory of Homes for Sale	63	53	- 15.9%	--	--	--
Months Supply of Inventory	3.4	2.7	- 20.6%	--	--	--
Cumulative Days on Market Until Sale	49	86	+ 75.5%	54	64	+ 18.5%
Percent of Original List Price Received*	96.7%	97.2%	+ 0.5%	98.1%	97.5%	- 0.6%
New Listings	20	20	0.0%	290	274	- 5.5%

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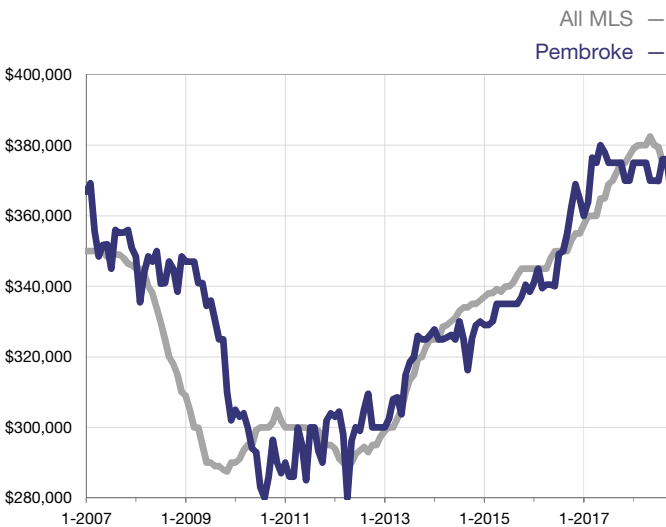
Condominium Properties

Key Metrics	November			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	2	3	+ 50.0%	43	48	+ 11.6%
Closed Sales	4	6	+ 50.0%	41	37	- 9.8%
Median Sales Price*	\$306,250	\$367,500	+ 20.0%	\$325,000	\$345,000	+ 6.2%
Inventory of Homes for Sale	6	4	- 33.3%	--	--	--
Months Supply of Inventory	1.3	1.0	- 23.1%	--	--	--
Cumulative Days on Market Until Sale	27	36	+ 33.3%	204	42	- 79.4%
Percent of Original List Price Received*	96.3%	96.4%	+ 0.1%	97.7%	98.2%	+ 0.5%
New Listings	4	2	- 50.0%	33	54	+ 63.6%

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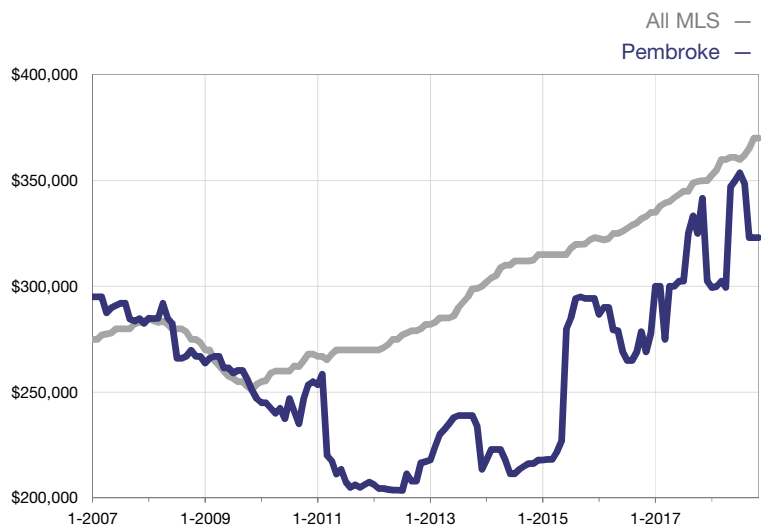
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – November 2018

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Plymouth

Single-Family Properties

Key Metrics	November			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	68	69	+ 1.5%	866	871	+ 0.6%
Closed Sales	87	86	- 1.1%	836	836	0.0%
Median Sales Price*	\$355,000	\$389,900	+ 9.8%	\$350,000	\$379,900	+ 8.5%
Inventory of Homes for Sale	294	230	- 21.8%	--	--	--
Months Supply of Inventory	3.9	3.1	- 20.5%	--	--	--
Cumulative Days on Market Until Sale	72	70	- 2.8%	81	71	- 12.3%
Percent of Original List Price Received*	96.6%	95.3%	- 1.3%	97.1%	97.3%	+ 0.2%
New Listings	90	83	- 7.8%	1,212	1,170	- 3.5%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

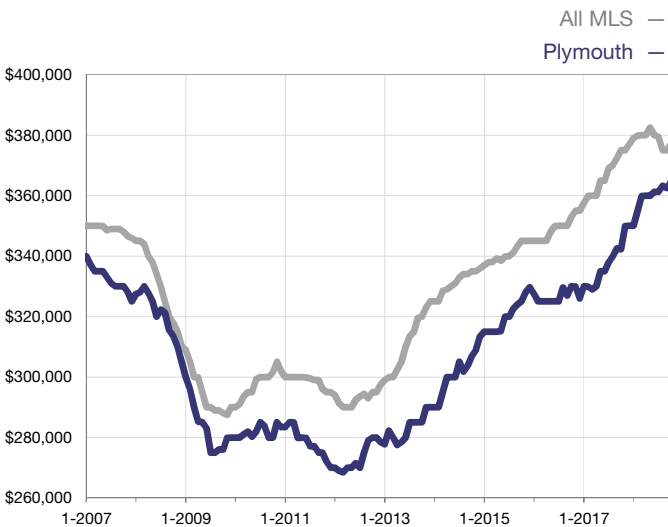
Condominium Properties

Key Metrics	November			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	34	22	- 35.3%	296	346	+ 16.9%
Closed Sales	27	27	0.0%	270	301	+ 11.5%
Median Sales Price*	\$390,000	\$377,500	- 3.2%	\$304,900	\$409,900	+ 34.4%
Inventory of Homes for Sale	131	110	- 16.0%	--	--	--
Months Supply of Inventory	5.5	4.1	- 25.5%	--	--	--
Cumulative Days on Market Until Sale	83	36	- 56.6%	104	87	- 16.3%
Percent of Original List Price Received*	98.7%	101.5%	+ 2.8%	97.0%	99.8%	+ 2.9%
New Listings	39	40	+ 2.6%	432	454	+ 5.1%

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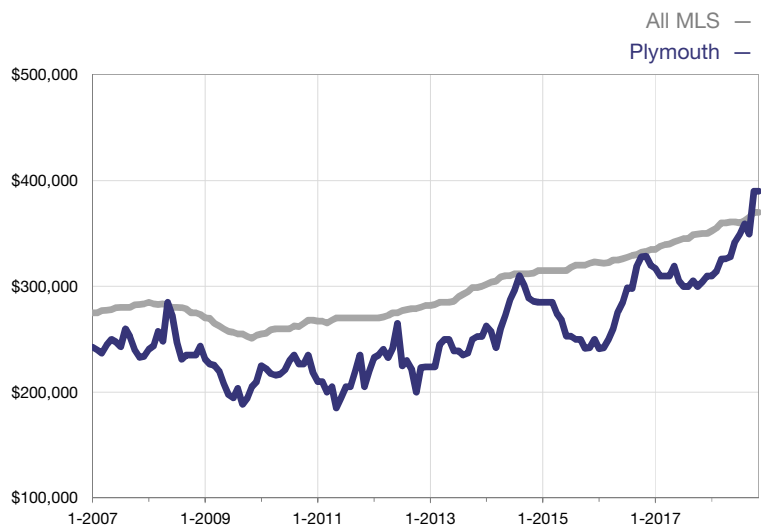
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – November 2018

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Plympton

Single-Family Properties

Key Metrics	November			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	1	5	+ 400.0%	28	33	+ 17.9%
Closed Sales	3	5	+ 66.7%	31	29	- 6.5%
Median Sales Price*	\$471,000	\$412,000	- 12.5%	\$400,000	\$412,000	+ 3.0%
Inventory of Homes for Sale	5	7	+ 40.0%	--	--	--
Months Supply of Inventory	1.5	2.3	+ 53.3%	--	--	--
Cumulative Days on Market Until Sale	41	99	+ 141.5%	85	70	- 17.6%
Percent of Original List Price Received*	95.3%	94.5%	- 0.8%	95.2%	96.4%	+ 1.3%
New Listings	1	4	+ 300.0%	30	48	+ 60.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

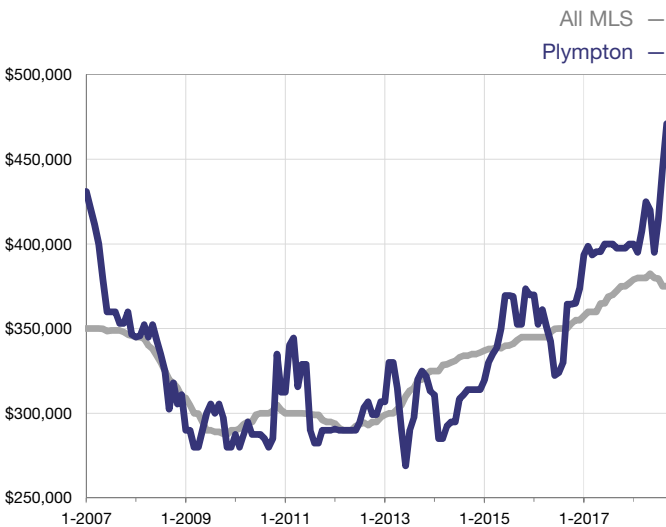
Condominium Properties

Key Metrics	November			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	0	0	--	0	0	--
Closed Sales	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--
Cumulative Days on Market Until Sale	0	0	--	0	0	--
Percent of Original List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
New Listings	0	0	--	0	0	--

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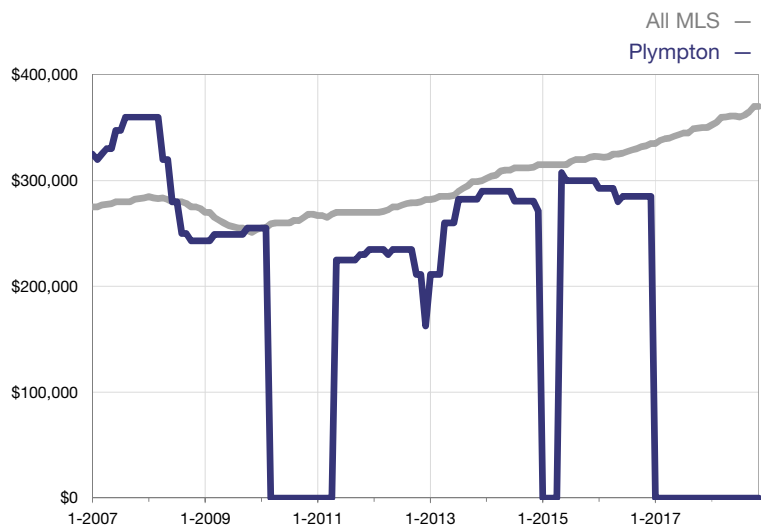
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – November 2018

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Quincy

Single-Family Properties

Key Metrics	November			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	21	28	+ 33.3%	441	482	+ 9.3%
Closed Sales	44	41	- 6.8%	444	459	+ 3.4%
Median Sales Price*	\$496,450	\$500,000	+ 0.7%	\$450,000	\$499,000	+ 10.9%
Inventory of Homes for Sale	74	70	- 5.4%	--	--	--
Months Supply of Inventory	1.8	1.7	- 5.6%	--	--	--
Cumulative Days on Market Until Sale	51	36	- 29.4%	48	38	- 20.8%
Percent of Original List Price Received*	97.8%	98.3%	+ 0.5%	99.1%	99.9%	+ 0.8%
New Listings	28	39	+ 39.3%	557	616	+ 10.6%

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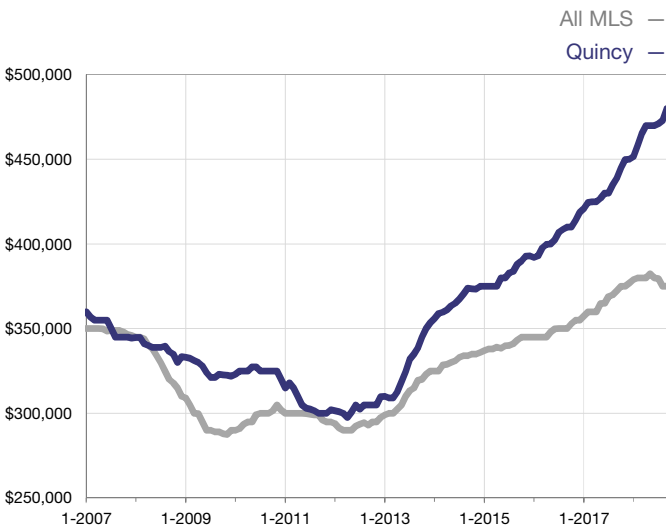
Condominium Properties

Key Metrics	November			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	24	34	+ 41.7%	466	392	- 15.9%
Closed Sales	47	36	- 23.4%	490	377	- 23.1%
Median Sales Price*	\$346,000	\$379,875	+ 9.8%	\$337,000	\$355,000	+ 5.3%
Inventory of Homes for Sale	50	70	+ 40.0%	--	--	--
Months Supply of Inventory	1.2	2.1	+ 75.0%	--	--	--
Cumulative Days on Market Until Sale	20	33	+ 65.0%	36	36	0.0%
Percent of Original List Price Received*	100.8%	100.9%	+ 0.1%	100.1%	100.3%	+ 0.2%
New Listings	31	35	+ 12.9%	527	497	- 5.7%

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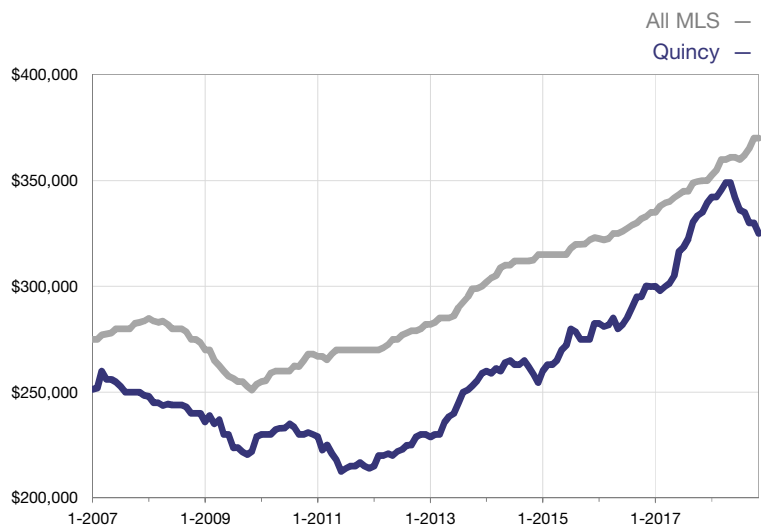
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – November 2018

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Rockland

Single-Family Properties

Key Metrics	November			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	20	10	- 50.0%	177	171	- 3.4%
Closed Sales	23	12	- 47.8%	162	170	+ 4.9%
Median Sales Price*	\$337,900	\$371,200	+ 9.9%	\$315,000	\$340,000	+ 7.9%
Inventory of Homes for Sale	21	21	0.0%	--	--	--
Months Supply of Inventory	1.4	1.4	0.0%	--	--	--
Cumulative Days on Market Until Sale	28	46	+ 64.3%	32	37	+ 15.6%
Percent of Original List Price Received*	98.7%	97.0%	- 1.7%	99.4%	100.5%	+ 1.1%
New Listings	18	11	- 38.9%	207	193	- 6.8%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

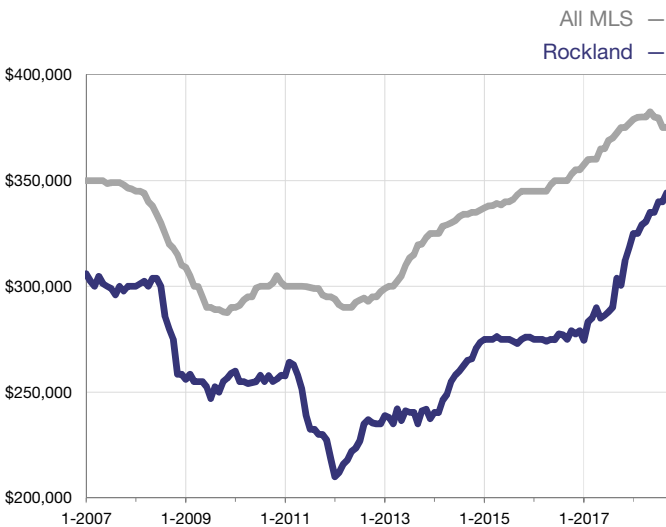
Condominium Properties

Key Metrics	November			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	6	4	- 33.3%	69	55	- 20.3%
Closed Sales	6	7	+ 16.7%	65	53	- 18.5%
Median Sales Price*	\$230,500	\$265,000	+ 15.0%	\$270,000	\$285,000	+ 5.6%
Inventory of Homes for Sale	7	5	- 28.6%	--	--	--
Months Supply of Inventory	1.3	1.0	- 23.1%	--	--	--
Cumulative Days on Market Until Sale	57	20	- 64.9%	45	33	- 26.7%
Percent of Original List Price Received*	97.6%	97.6%	0.0%	98.7%	98.8%	+ 0.1%
New Listings	3	2	- 33.3%	71	70	- 1.4%

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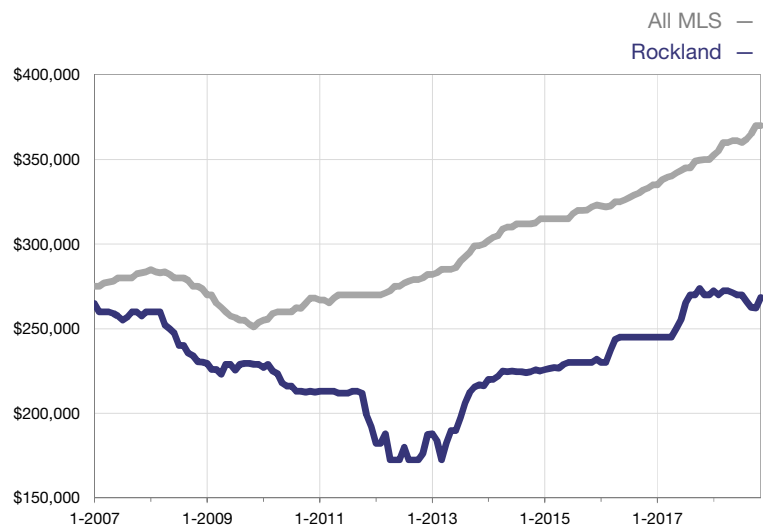
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – November 2018

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Scituate

Single-Family Properties

Key Metrics	November			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	19	12	- 36.8%	296	264	- 10.8%
Closed Sales	24	27	+ 12.5%	295	280	- 5.1%
Median Sales Price*	\$688,500	\$540,000	- 21.6%	\$575,000	\$590,000	+ 2.6%
Inventory of Homes for Sale	75	77	+ 2.7%	--	--	--
Months Supply of Inventory	2.9	3.1	+ 6.9%	--	--	--
Cumulative Days on Market Until Sale	118	49	- 58.5%	94	62	- 34.0%
Percent of Original List Price Received*	95.4%	94.2%	- 1.3%	95.8%	95.9%	+ 0.1%
New Listings	20	15	- 25.0%	419	396	- 5.5%

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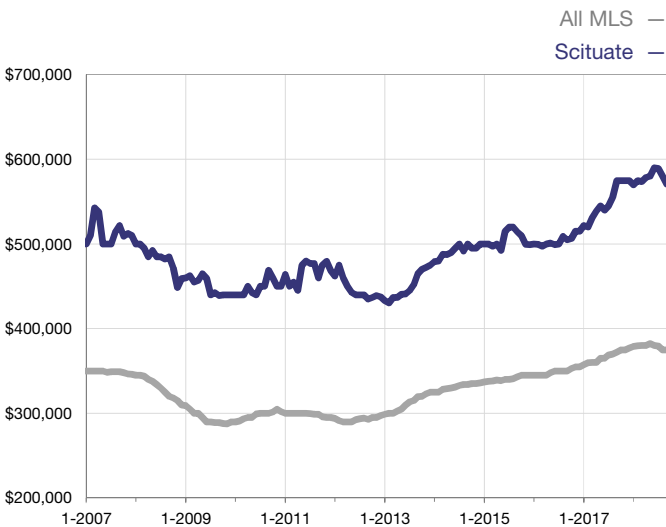
Condominium Properties

Key Metrics	November			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	2	0	- 100.0%	47	37	- 21.3%
Closed Sales	6	3	- 50.0%	49	34	- 30.6%
Median Sales Price*	\$497,000	\$500,000	+ 0.6%	\$550,000	\$559,000	+ 1.6%
Inventory of Homes for Sale	15	8	- 46.7%	--	--	--
Months Supply of Inventory	3.5	2.4	- 31.4%	--	--	--
Cumulative Days on Market Until Sale	77	62	- 19.5%	91	83	- 8.8%
Percent of Original List Price Received*	96.8%	95.7%	- 1.1%	97.0%	97.3%	+ 0.3%
New Listings	0	5	--	62	51	- 17.7%

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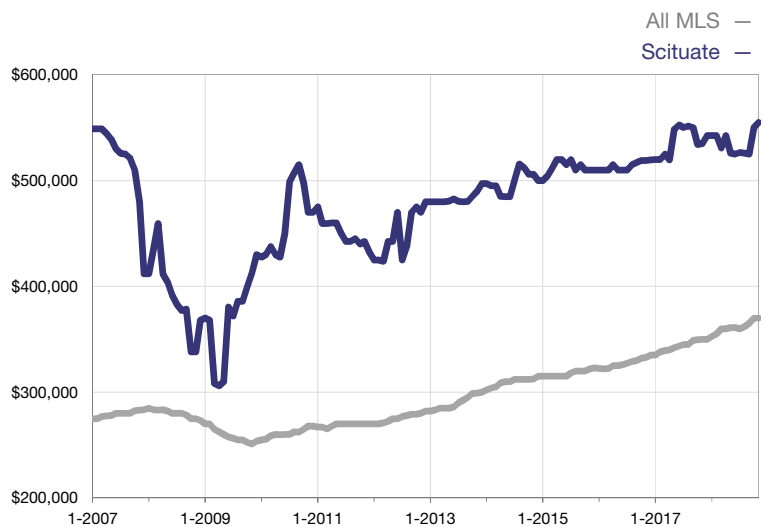
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – November 2018

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Weymouth

Single-Family Properties

Key Metrics	November			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	33	41	+ 24.2%	616	548	- 11.0%
Closed Sales	54	45	- 16.7%	597	541	- 9.4%
Median Sales Price*	\$401,000	\$399,900	- 0.3%	\$393,000	\$410,000	+ 4.3%
Inventory of Homes for Sale	71	57	- 19.7%	--	--	--
Months Supply of Inventory	1.3	1.2	- 7.7%	--	--	--
Cumulative Days on Market Until Sale	56	45	- 19.6%	43	38	- 11.6%
Percent of Original List Price Received*	98.1%	99.8%	+ 1.7%	99.1%	100.4%	+ 1.3%
New Listings	37	26	- 29.7%	720	656	- 8.9%

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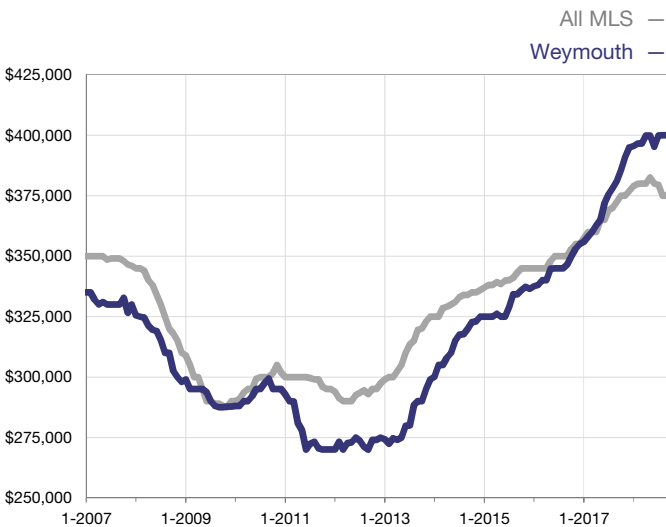
Condominium Properties

Key Metrics	November			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	28	15	- 46.4%	267	314	+ 17.6%
Closed Sales	20	37	+ 85.0%	212	321	+ 51.4%
Median Sales Price*	\$217,500	\$382,255	+ 75.7%	\$235,000	\$286,000	+ 21.7%
Inventory of Homes for Sale	74	43	- 41.9%	--	--	--
Months Supply of Inventory	3.7	1.5	- 59.5%	--	--	--
Cumulative Days on Market Until Sale	29	52	+ 79.3%	54	36	- 33.3%
Percent of Original List Price Received*	97.5%	101.0%	+ 3.6%	99.4%	100.7%	+ 1.3%
New Listings	26	27	+ 3.8%	357	366	+ 2.5%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

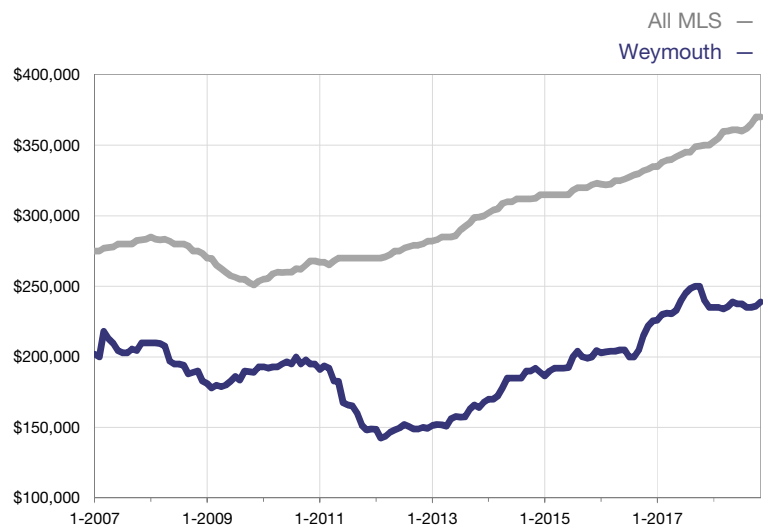
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – November 2018

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Whitman

Single-Family Properties

Key Metrics	November			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	10	17	+ 70.0%	155	155	0.0%
Closed Sales	11	16	+ 45.5%	141	149	+ 5.7%
Median Sales Price*	\$360,000	\$334,000	- 7.2%	\$335,000	\$330,000	- 1.5%
Inventory of Homes for Sale	26	17	- 34.6%	--	--	--
Months Supply of Inventory	2.0	1.2	- 40.0%	--	--	--
Cumulative Days on Market Until Sale	47	42	- 10.6%	36	40	+ 11.1%
Percent of Original List Price Received*	100.4%	97.6%	- 2.8%	99.5%	98.5%	- 1.0%
New Listings	13	11	- 15.4%	197	167	- 15.2%

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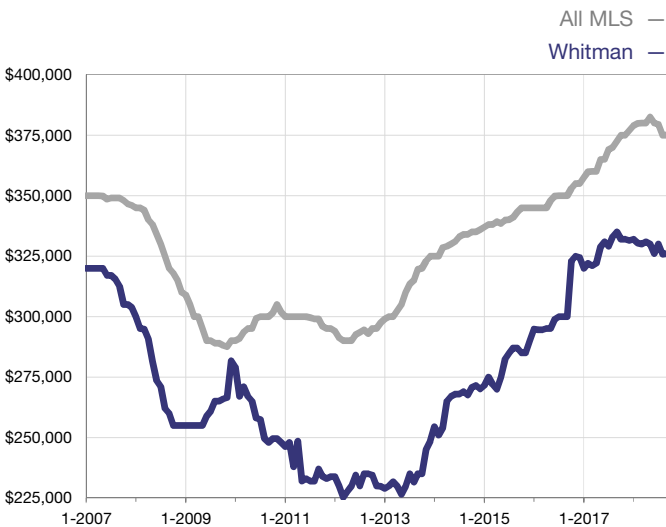
Condominium Properties

Key Metrics	November			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	8	0	- 100.0%	44	58	+ 31.8%
Closed Sales	5	2	- 60.0%	34	60	+ 76.5%
Median Sales Price*	\$269,900	\$272,500	+ 1.0%	\$274,900	\$284,900	+ 3.6%
Inventory of Homes for Sale	6	5	- 16.7%	--	--	--
Months Supply of Inventory	2.0	0.9	- 55.0%	--	--	--
Cumulative Days on Market Until Sale	28	16	- 42.9%	51	38	- 25.5%
Percent of Original List Price Received*	105.4%	98.7%	- 6.4%	99.7%	100.2%	+ 0.5%
New Listings	7	3	- 57.1%	47	59	+ 25.5%

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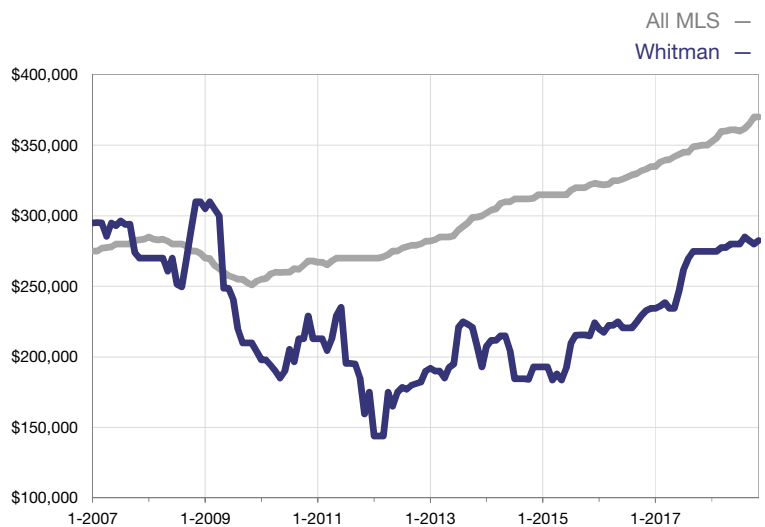
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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